

Buyer: <<Primary Customer Last Name>>
 Lot: <<Lot/Block Full Number>>
 Lot Address: <<Lot Address>>

<<Community Name>>
Cash Discount (Early Payment) Addendum
 (Not applicable for Inventory Homes)

This Addendum amends and supplements that certain Purchase Agreement dated <<Sales Agreement Create Date>> between the Buyer and Seller for the Property described above. Terms set forth in this Addendum shall have the same meaning as defined in the Purchase Agreement. In the event there is a conflict between the terms set forth herein and the Agreement, this Addendum shall prevail.

Buyer is entitled to a discount off of the Total Purchase Price, graduated according to the time and amount of cash pre-payment of the Total Purchase Price as follows:

To receive a discount of:	Buyer must pay to Seller (in addition to any Deposits required) at least:	On or Before:
<Discount %1>	<Cash Discount Amount Required 1>	<Cash discount Date 1>
<Discount %2>	<Cash Discount Amount Required 2>	<Cash discount Date 2>
<Discount %3>	<Cash Discount Amount required 3>	<Cash discount Date 3>

If Buyer remains eligible for any additional incentives, such incentives will be reflected on a Change Order, and/or they will be reflected in the Preferred Buyer Rewards Program Addendum (presuming a portion of the Total Purchase Price is financed).

Dated: <<Current Date>>

<<Signatures - Customers without Sales Associate>>